

BEST IDEAS EQUITY

FACTOR-BASED MODEL PORTFOLIO STRATEGY

FACTOR-BASED

STRATEGY

In seeking to pursue its investment objective, the portfolio is designed to provide exposure to high quality companies (10 Canadian, 10 US and 10 International stocks) across all our universes that consistently generate shareholder wealth, while trading at attractive price. This strategy is based on our proprietary multi-factor quantitative models.

OBJECTIVES

1. Target long term capital appreciation among the best opportunities available.
2. Consistently deliver performance over a custom blended benchmark.
3. Maximize tax efficiency by having a low portfolio turnover ratio.

RISK RATING



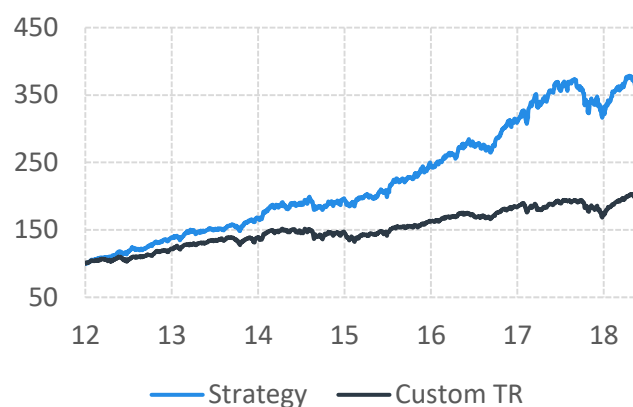
REASONS TO INVEST

- ❖ Historically outperformed benchmark.
- ❖ Risk-adjusted return performance.
- ❖ Consistent investment process.

INVESTMENT PROCESS



AS OF MAY 31TH, 2019



Custom TR = 1/3 S&P/TSX + 1/3 S&P 500 + 1/3 MSCI ACWI Ex US

PERFORMANCE (%) [see disclaimer]

| Annualized (%) | 1M | 3M | 1Y | 5Y | INC. |
|----------------|------|------|------|------|------|
| Strategy | -5.2 | -0.6 | 0.9 | 18.9 | 18.3 |
| Custom TR | -4.2 | 1.2 | 3.5 | 8.1 | 4.9 |
| Difference | -1.0 | -1.8 | -2.6 | 10.9 | 13.4 |

| Yearly (%) | 15 | 16 | 17 | 18 | YTD |
|------------|------|------|------|------|------|
| Strategy | 16.5 | 25.7 | 26.8 | 7.7 | 7.1 |
| Custom TR | 5.3 | 11.8 | 13.2 | -4.3 | 10.3 |
| Difference | 11.3 | 13.9 | 13.6 | 12.0 | -3.2 |

| Monthly (%) | Jan | Feb | Mar | Apr | May |
|-------------|------|-----|-----|------|------|
| Strategy | 4.4 | 3.3 | 2.4 | 2.4 | -5.2 |
| Custom TR | 5.7 | 3.1 | 2.0 | 3.6 | -4.2 |
| Difference | -1.4 | 0.2 | 0.4 | -1.2 | -1.0 |

TOP 10 HOLDINGS (%)

| Ticker | Sector | Weight |
|----------|---------------|--------|
| QBR.B:CN | Telecom | 5.0 |
| SEDG | Info Tech | 4.7 |
| HSY | Staples | 4.7 |
| SIMO | Info Tech | 4.6 |
| GIL:CN | Discretionary | 4.5 |
| GIB.A:CN | Info Tech | 4.3 |
| CSCO | Info Tech | 4.2 |
| CEO | Energy | 4.2 |
| EL | Staples | 4.1 |
| MRK | Health Care | 4.0 |

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RISK STATISTICS

| Since Inception | Strategy | Custom TR |
|--------------------|----------|-----------|
| Ann. Return (%) | 18.3 | 4.9 |
| Standard Dev. (%) | 10.7 | 11.6 |
| Max Drawdown (%) | -20.6 | -45.9 |
| Portfolio Turnover | 62.6 | 6.0 |
| Sharpe Ratio | 1.5 | 0.3 |
| Sortino Ratio | 2.1 | 0.4 |
| Index Correlation | 0.7 | 1.0 |
| R-Squared | 0.4 | 1.0 |
| Beta | 0.6 | 1.0 |
| Alpha (%) | 13.4 | 0.0 |

SECTOR ALLOCATION (%)

| Weights | Strategy | Custom TR | Deviations |
|---------------|----------|-----------|------------|
| Info Tech | 29.0 | 11.3 | 17.7 |
| Health Care | 14.8 | 8.4 | 6.5 |
| Discretionary | 14.1 | 8.5 | 5.6 |
| Materials | 10.9 | 7.2 | 3.7 |
| Staples | 8.8 | 6.9 | 1.8 |
| Telecom | 7.8 | 7.6 | 0.2 |
| Utilities | 0.0 | 3.6 | -3.6 |
| Industrials | 5.0 | 10.7 | -5.7 |
| Energy | 4.2 | 10.3 | -6.1 |
| Financials | 3.8 | 25.5 | -21.7 |

CHARACTERISTICS

| Median | Strategy | Custom TR |
|-------------------|----------|-----------|
| Market Cap (\$B) | 59.1 | 11.8 |
| Price / Earnings | 12.2 | 14.2 |
| Price / Book | 3.5 | 2.3 |
| Price / Sales | 2.4 | 2.0 |
| Price / Cash Flow | 11.3 | 11.1 |
| Return on Equity | 23.4 | 12.2 |
| Dividend Yield | 2.9 | 2.0 |
| 5Y EPS Growth | 9.0 | 8.7 |
| Debt / Equity | 0.7 | 0.7 |
| 5Y Beta | 0.95 | 1.00 |

PORTFOLIO FACTS

| | |
|-----------------------|--------------------------------|
| Number of Securities | 30 |
| Currency | CAD |
| Benchmark | Custom TR |
| Inception Date | January 1 st , 2000 |
| Strategy Fees | Contact Us |
| Rebalancing Frequency | Quarterly |

PORTFOLIO MANAGER

William Tremblay CFA, MBA, FRM, CIM
Senior Vice President, Portfolio Manager



With more than 10 years of experience in the financial services industry, William brings extensive background and innovation in the field of quantitative finance to the firm. He holds both a BBA and MBA from HEC Montreal.

CONTACT

| | |
|---------|----------------------|
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